## THE HOUR GLASS

## THE HOUR GLASS LIMITED Co. Pogistration No. 107001073

Co. Registration No: 197901972D

### Unaudited Second Quarter and Half Year Financial Statement For The Period Ended 30 September 2012

1(a)(i) An income statement (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  |      | Group     |             |        |           |           |        |
|--|------|-----------|-------------|--------|-----------|-----------|--------|
|  |      | Second    | l Quarter e | nded   | Half      | Year ende | d      |
|  | Note | 30 Sep 12 | 30 Sep 11   | Change | 30 Sep 12 | 30 Sep 11 | Change |
|  |      | \$'000    | \$'000      | %      | \$'000    | \$'000    | %      |
| Revenue                                    |      | 140,446   | 142,790     | -2%    | 275,764   | 279,888   | -1%    |
| Other income                               | (i)  | 641       | 1,061       | -40%   | 1,572     | 2,014     | -22%   |
| Total revenue and other income             |      | 141,087   | 143,851     | -2%    | 277,336   | 281,902   | -2%    |
| Cost of goods sold                         |      | 107,109   | 110,114     | -3%    | 212,355   | 218,264   | -3%    |
| Salaries and employees benefits            |      | 9,525     | 9,872       | -4%    | 17,382    | 18,437    | -6%    |
| Depreciation of property, plant and equipm | ent  | 1,307     | 1,447       | -10%   | 2,777     | 2,886     | -4%    |
| Selling and promotion expenses             |      | 4,282     | 3,640       | 18%    | 7,959     | 7,006     | 14%    |
| Rental expenses                            |      | 4,164     | 3,574       | 17%    | 8,098     | 7,024     | 15%    |
| Finance costs                              |      | 139       | 65          | 114%   | 191       | 135       | 41%    |
| Foreign exchange loss/(gain)               |      | 105       | (96)        | NM     | 151       | 227       | -33%   |
| Other operating expenses                   |      | 1,868     | 1,719       | 9%     | 3,724     | 3,196     | 17%    |
| Total costs and expenses                   |      | 128,499   | 130,335     | -1%    | 252,637   | 257,175   | -2%    |
| Share of results of an associate           |      | 265       | 136         | 95%    | 692       | 364       | 90%    |
| Profit before taxation                     |      | 12,853    | 13,652      | -6%    | 25,391    | 25,091    | 1%     |
| Taxation                                   |      | 2,555     | 2,709       | -6%    | 5,282     | 5,036     | 5%     |
| Profit for the period                      |      | 10,298    | 10,943      | -6%    | 20,109    | 20,055    | 0%     |
| Profit attributable to:                    |      |           |             |        |           |           |        |
| Owners of the Company                      |      | 10,039    | 10,663      | -6%    | 19,384    | 19,277    | 1%     |
| Non-controlling interests                  |      | 259       | 280         | -8%    | 725       | 778       | -7%    |
|  |      | 10,298    | 10,943      | -6%    | 20,109    | 20,055    | 0%     |

### Note:

| (i) Other i | income |
|-------------|--------|
|-------------|--------|

| Rental income   |
|---|
| Interest income   |
| (Loss)/gain on disposal of property, plant and equipment, net |
| Management fee  |
| Others  |

| Group     |                      |        | Group     |                 |        |  |  |
|-----------|----------------------|--------|-----------|-----------------|--------|--|--|
| Second    | Second Quarter ended |        |           | Half Year ended |        |  |  |
| 30 Sep 12 | 30 Sep 11            | Change | 30 Sep 12 | 30 Sep 11       | Change |  |  |
| \$'000    | \$'000               | %      | \$'000    | \$'000          | %      |  |  |
| 272       | 258                  | 5%     | 544       | 515             | 6%     |  |  |
| 254       | 203                  | 25%    | 509       | 381             | 34%    |  |  |
|           |                      |        |           |                 |        |  |  |
| -         | (4)                  | NM     | -         | 96              | -100%  |  |  |
| 91        | 144                  | -37%   | 180       | 269             | -33%   |  |  |
| 24        | 460                  | -95%   | 339       | 753             | -55%   |  |  |
| 641       | 1,061                | -40%   | 1,572     | 2,014           | -22%   |  |  |

NM - Not Meaningful

### 1(a)(ii) Amount of any adjustment for under or overprovision of tax in respect of prior years

| Group               |                                   |             |                            |                            |          |  |  |  |
|---------------------|-----------------------------------|-------------|----------------------------|----------------------------|----------|--|--|--|
| Secon               | ond Quarter ended Half Year ended |             |                            |                            |          |  |  |  |
| 30 Sep 12<br>\$'000 | <b>30 Sep 11</b><br>\$'000        | Change<br>% | <b>30 Sep 12</b><br>\$'000 | <b>30 Sep 11</b><br>\$'000 | Change % |  |  |  |
| 104                 | 14                                | 643%        | 104                        | 14                         | 643%     |  |  |  |

### Income tax

- Under provision of tax in respect of prior years

### 1(a)(iii) Statement of Comprehensive Income

### Profit for the period

### Other comprehensive income

Foreign currency translation

Net surplus on revaluation of leasehold premises

Net change in fair value of investment security

Other comprehensive (loss)/income for the period,

net of tax

### Total comprehensive income for the period

Total comprehensive income attributable to:

Owners of the Company Non-controlling interests

|           | Group        |        |                 |        |       |  |  |  |
|-----------|--------------|--------|-----------------|--------|-------|--|--|--|
| Secon     | d Quarter en | ded    | Half Year ended |        |       |  |  |  |
| 30 Sep 12 | 30 Sep 11    | Change | 30 Sep 12       | Change |       |  |  |  |
| \$'000    | \$'000       | %      | \$'000          | \$'000 | %     |  |  |  |
| 10,298    | 10,943       | -6%    | 20,109          | 20,055 | 0%    |  |  |  |
|           |              |        |                 |        |       |  |  |  |
|           |              |        |                 |        |       |  |  |  |
| (3,108)   | 1,802        | -272%  | (4,372)         | 735    | -695% |  |  |  |
| -         | 69           | -100%  | -               | 69     | -100% |  |  |  |
| 618       | (206)        | NM     | 659             | (824)  | NM    |  |  |  |
|           |              |        |                 |        |       |  |  |  |
| (2,490)   | 1,665        | -250%  | (3,713)         | (20)   | NM    |  |  |  |
| 7,808     | 12,608       | -38%   | 16,396          | 20,035 | -18%  |  |  |  |
| ,         | ,            |        | .,              | -,     |       |  |  |  |
| 7,872     | 12,328       | -36%   | 16,382          | 19,275 | -15%  |  |  |  |
| (64)      | 280          | -123%  | 14              | 760    | -98%  |  |  |  |
| 7,808     | 12,608       | -38%   | 16,396          | 20,035 | -18%  |  |  |  |

1(b)(i) A statement of financial position (for the Company and Group), together with a comparative statement as at the end of the immediately preceding financial year.

|                                      |           | Group      |            |           | Company    |            |
|--------------------------------------|-----------|------------|------------|-----------|------------|------------|
|                                      | 30 Sep 12 | 31 Mar 12  | 1 Apr 11   | 30 Sep 12 | 31 Mar 12  | 1 Apr 11   |
| Assets                               |           | (restated) | (restated) |           | (restated) | (restated) |
| Non-current assets                   | \$'000    | \$'000     | \$'000     | \$'000    | \$'000     | \$'000     |
| Property, plant and equipment        | 19,769    | 22,248     | 25,076     | 12,038    | 13,448     | 14,655     |
| Investment properties                | 20,389    | 20,629     | 18,739     | 9,100     | 9,100      | 8,850      |
| Investment in subsidiaries           |           | -          | -          | 20,459    | 20,459     | 20,459     |
| Investment in an associate           | 4,449     | 3,864      | 2,788      | -         | -          | -          |
| Loan to a subsidiary                 |           | -          | -          | 8,000     | 8,000      | -          |
| Loan to an associate                 | 1,774     | 2,023      | 2,084      | -         | -          | -          |
| Investment security                  | 1,442     | 783        | 1,236      | 1,442     | 783        | 1,236      |
| Other receivables                    | 6,032     | 5,637      | 5,330      | 2,262     | 1,945      | 1,671      |
| Deferred tax assets                  | 770       | 786        | 715        | -         | -          | 202        |
|                                      | 54,625    | 55,970     | 55,968     | 53,301    | 53,735     | 47,073     |
| Current assets                       |           |            |            |           |            |            |
| Stocks                               | 274,353   | 230,954    | 190,742    | 169,285   | 141,582    | 117,340    |
| Trade and other receivables          | 21,230    | 17,393     | 15,950     | 10,858    | 10,538     | 9,879      |
| Prepaid operating expenses           | 1,095     | 530        | 477        | 549       | 292        | 275        |
| Amount due from an associate         | 48        | 170        | 866        | -         | -          | -          |
| Amount due from subsidiaries         | -         | -          | _          | 5,123     | 5,276      | 3,946      |
| Cash and cash equivalents            | 52,625    | 53,701     | 50,708     | 10,874    | 5,598      | 13,267     |
| '                                    | 349,351   | 302,748    | 258,743    | 196,689   | 163,286    | 144,707    |
| Total assets                         | 403,976   | 358,718    | 314,711    | 249,990   | 217,021    | 191,780    |
|                                      |           |            |            |           |            |            |
| Equity and liabilities               |           |            |            |           |            |            |
| Current liabilities                  |           |            |            |           |            |            |
| Loans and borrowings                 | 47,267    | 3,069      | 14,292     | 42,000    | -          | -          |
| Trade and other payables             | 41,116    | 41,995     | 33,068     | 22,959    | 26,365     | 21,087     |
| Amount due to subsidiaries           | -         | -          | -          | 456       | 10         | 16         |
| Provision for taxation               | 9,306     | 9,602      | 8,111      | 6,411     | 7,523      | 5,802      |
|                                      | 97,689    | 54,666     | 55,471     | 71,826    | 33,898     | 26,905     |
| Net current assets                   | 251,662   | 248,082    | 203,272    | 124,863   | 129,388    | 117,802    |
| Non-current liabilities              |           |            |            |           |            |            |
| Provisions                           | 205       | 133        | 145        | -         | -          | -          |
| Deferred income                      | 48        | 93         | 152        | -         | -          | _          |
| Deferred tax liabilities             | 14        | 14         | _          | 14        | 14         | -          |
|                                      | 267       | 240        | 297        | 14        | 14         |            |
| Total liabilities                    | 97,956    | 54,906     | 55,768     | 71,840    | 33,912     | 26,905     |
| Net assets                           | 306,020   | 303,812    | 258,943    | 178,150   | 183,109    | 164,875    |
|                                      |           | ,          | <u> </u>   |           | •          | •          |
| Equity attributable to owners of the |           |            |            |           |            |            |
| Company                              |           |            |            |           |            |            |
| Share capital                        | 67,638    | 67,638     | 66,826     | 67,638    | 67,638     | 66,826     |
| Reserves                             | 229,383   | 227,101    | 184,236    | 110,512   | 115,471    | 98,049     |
|                                      | 297,021   | 294,739    | 251,062    | 178,150   | 183,109    | 164,875    |
| Non-controlling interests            | 8,999     | 9,073      | 7,881      |           | -          | -          |
| Total equity                         | 306,020   | 303,812    | 258,943    | 178,150   | 183,109    | 164,875    |
| Total equity and liabilities         | 403,976   | 358,718    | 314,711    | 249,990   | 217,021    | 191,780    |

1(b)(ii) Aggregate amount of Group's borrowings and debt securities as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:

Amount repayable in one year or less, or on demand

| As at 30 | ) Sep 12  | As at 31 Mar 12 |           |  |  |
|----------|-----------|-----------------|-----------|--|--|
| Secured  | Unsecured | Secured         | Unsecured |  |  |
| \$'000   | \$'000    | \$'000          | \$'000    |  |  |
|          |           |                 |           |  |  |
| -        | 47,267    | -               | 3,069     |  |  |

### Amount repayable after one year

| As at 30 Sep 12 |           | As at 31 Mar 12 |           |  |
|-----------------|-----------|-----------------|-----------|--|
| Secured         | Unsecured | Secured         | Unsecured |  |
| \$'000          | \$'000    | \$'000          | \$'000    |  |
|                 |           |                 |           |  |
| -               | -         | -               | -         |  |

### **Details of any collateral**

The unsecured term loans of certain subsidiaries are covered by corporate guarantees given by the Company.

## 1(c) A statement of cash flow (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|   | Grou        | nbdr       | Grou      | ıpqı  |
|---|-------------|------------|-----------|---|
|   | Second quar | rter ended | Half Year | ended   |
|   | 30 Sep 12   | 30 Sep 11  | 30 Sep 12 | 30 Sep 11                                     |
|   | \$'000      | \$'000     | \$'000    | \$'000  |
| Operating activities  |             |            |           |   |
| Profit before taxation  | 12,853      | 13,652     | 25,391    | 25,091  |
| Adjustments for:  |             |            |           |   |
| Finance costs   | 139         | 65         | 191       | 135   |
| Interest income   | (254)       | (203)      | (509)     | (381)   |
| Depreciation of property, plant and equipment                   | 1,307       | 1,447      | 2,777     | 2,886   |
| Foreign currency translation adjustment                         | 425         | 623        | (94)      | 533   |
| Loss/(gain) on disposal of property, plant and equipment, net   | -           | 4          | -         | (96)  |
| Share of results of an associate                                | (265)       | (136)      | (692)     | (364)   |
| Operating cash flows before changes in working capital          | 14,205      | 15,452     | 27,064    | 27,804  |
| Increase in stocks  | (4,044)     | (12,995)   | (45,031)  | (28,194)                                      |
| Increase in receivables   | (669)       | (2,749)    | (4,269)   | (2,689)                                       |
| Increase in prepaid operating expenses                          | (382)       | (704)      | (564)     | (710)   |
| Decrease/(increase) in amount due from an associate             | 34          | (50)       | 314       | 293   |
| Increase/(decrease) in payables                                 | 2,820       | (3,082)    | (610)     | 3,575   |
| Cash flows from/(used in) operations                            | 11,964      | (4,128)    | (23,096)  | 79  |
| Income taxes paid   | (4,216)     | (4,254)    | (5,500)   | (4,999)                                       |
| Interest paid   | (139)       | (65)       | (191)     | (135)   |
| Interest received   | 254         | 203        | 509       | `381 <sup>°</sup>                             |
| Net cash flows from/(used in) operating activities              | 7,863       | (8,244)    | (28,278)  | (4,674)                                       |
| , , ,   | •           |            | • •       | <u>, , , , , , , , , , , , , , , , , , , </u> |
| Investing activities  |             |            |           |   |
| Proceeds from disposal of property, plant and equipment         | -           | 10         | -         | 109   |
| Purchase of property, plant and equipment                       | (1,619)     | (291)      | (1,746)   | (1,279)                                       |
| Net cash flows used in investing activities                     | (1,619)     | (281)      | (1,746)   | (1,170)                                       |
|   |             |            |           |   |
| Financing activities  |             |            |           |   |
| Proceeds from loans and borrowings                              | 12,888      | 24,382     | 45,686    | 24,499  |
| Repayment of loans and borrowings                               | (1,581)     | (8,879)    | (1,581)   | (8,879)                                       |
| Proceeds from issue of shares pursuant to scrip dividend        |             |            |           |   |
| scheme  | -           | 812        | -         | 812   |
| Dividends paid to non-controlling interests of a subsidiary     | -           | -          | (88)      | (80)  |
| Dividends paid on ordinary shares                               | (14,100)    | (11,717)   | (14,100)  | (11,717)                                      |
| Net cash flows (used in)/from financing activities              | (2,793)     | 4,598      | 29,917    | 4,635   |
|   |             |            |           |   |
| Net increase/(decrease) in cash and cash equivalents            | 3,451       | (3,927)    | (107)     | (1,209)                                       |
| Effects of exchange rate changes                                | (925)       | 1,584      | (969)     | 849   |
| Cash and cash equivalents at beginning of financial period      | 50,099      | 52,691     | 53,701    | 50,708  |
| Cash and cash equivalents at end of financial period            | 52,625      | 50,348     | 52,625    | 50,348  |
|   |             |            |           |   |
| Cash and cash equivalents at the end of the period comprise the | following:  |            |           |   |
|   | 30 Sep 12   | 30 Sep 11  |           |   |
|   | \$'000      | \$'000     |           |   |
| Cash and bank balances  | 26,205      | 30,547     |           |   |
| Fixed deposits with banks                                       | 26,420      | 19,801     |           |   |
| i iven nebosiis mitti patius                                    | 52,625      | 50,348     |           |   |
|   | 32,023      | JU,J40     |           |   |

1(d)(i) A statement (for the Company and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| Group  | Share<br>capital<br>\$'000 | Foreign<br>currency<br>translation<br>reserve<br>\$'000 | Fair value<br>adjustment<br>reserve<br>\$'000 | Asset revaluation reserve \$'000 | Revenue<br>reserve<br>\$'000 | Total<br>attributable to<br>owners of<br>the Company<br>\$'000 | Non-<br>controlling<br>interests<br>\$'000 | Total<br>equity<br>\$'000 |
|--|----------------------------|---|---|----------------------------------|------------------------------|--|--|---------------------------|
| Balance at 1 April 2011, as previously reported                                | 66,826                     | 3,194   | (206)   | 2,532                            | 177,234                      | 249,580  | 7,881                                      | 257,461                   |
| Effects of adopting Amendments to FRS 12                                       | -                          | (25)  | , ,   | 500                              | 1,007                        | 1,482  | 7,001                                      | 1,482                     |
| Balance at 1 April 2011, as restated   | 66,826                     | 3,169   | (206)   | 3,032                            | 178,241                      | 251,062  | 7,881                                      | 258,943                   |
| Profit for the period  | -                          | -   | -   | -                                | 8,614                        | 8,614  | 498  | 9,112                     |
| Other comprehensive income   | -                          | (1,049)   | (618)   | -                                | -                            | (1,667)  | (18)                                       | (1,685)                   |
| Total comprehensive income for the period                                      | -                          | (1,049)   | (618)   | -                                | 8,614                        | 6,947  | 480  | 7,427                     |
| Payment of dividends by a subsidiary   | -                          | -   | -   | -                                | -                            | -  | (80)                                       | (80)                      |
| Balance at 30 June 2011  | 66,826                     | 2,120   | (824)   | 3,032                            | 186,855                      | 258,009  | 8,281                                      | 266,290                   |
| Balance at 1 July 2011   | 66,826                     | 2,120   | (824)   | 3,032                            | 186,855                      | 258,009  | 8,281                                      | 266,290                   |
| Profit for the period  | -                          | -   | -   | -                                | 10,663                       | 10,663   | 280  | 10,943                    |
| Other comprehensive income   | -                          | 1,802   | (206)   | 69                               | -                            | 1,665  | -  | 1,665                     |
| Total comprehensive income for the period                                      | -                          | 1,802   | (206)   | 69                               | 10,663                       | 12,328   | 280  | 12,608                    |
| Issuance of new shares pursuant to scrip dividend scheme                       | 812                        | -   | -   | -                                | -                            | 812  | -  | 812                       |
| Dividends on ordinary shares   | -                          | -   | -   | -                                | (11,717)                     | (11,717)   | -  | (11,717)                  |
| Balance at 30 September 2011   | 67,638                     | 3,922   | (1,030)                                       | 3,101                            | 185,801                      | 259,432  | 8,561                                      | 267,993                   |
|  |                            |   |   |                                  |                              |  |  |                           |
| Balance at 1 April 2012, as previously   |                            |   |   |                                  |                              |  |  |                           |
| reported   | 67,638                     | 2,561<br>(25)   | -   | 2,601<br>500                     | 220,415                      | 293,215  | 9,073                                      | 302,288<br>1,524          |
| Effects of adopting Amendments to FRS 12  Balance at 1 April 2012, as restated | 67,638                     | 2,536   | -   | 3,101                            | 1,049<br>221,464             | 1,524<br>294,739   | 9,073                                      | 303,812                   |
| Profit for the period  |                            |   | _   |                                  | 9,345                        | 9,345  | 466  | 9,811                     |
| Other comprehensive income   | _                          | (876)   | 41  | -                                | -                            | (835)  | (388)                                      | (1,223)                   |
| Total comprehensive income for the period                                      | -                          | (876)   | 41  | -                                | 9,345                        | 8,510  | 78   | 8,588                     |
| Payment of dividends by a subsidiary   | -                          | -   | -   | -                                | -                            | -  | (88)                                       | (88)                      |
| Balance at 30 June 2012  | 67,638                     | 1,660   | 41  | 3,101                            | 230,809                      | 303,249  | 9,063                                      | 312,312                   |
| Balance at 1 July 2012   | 67,638                     | 1,660   | 41  | 3,101                            | 230,809                      | 303,249  | 9,063                                      | 312,312                   |
| Profit for the period  | -                          | -   | -   | -                                | 10,039                       | 10,039   | 259  | 10,298                    |
| Other comprehensive income   | _                          | (2,785)   | 618   | -                                | -                            | (2,167)  | (323)                                      | (2,490)                   |
| Total comprehensive income for the period                                      | -                          | (2,785)   | 618   | -                                | 10,039                       | 7,872  | (64)                                       | 7,808                     |
| Dividends on ordinary shares   | -                          | -   | -   | -                                | (14,100)                     | (14,100)   | -  | (14,100)                  |
| Balance at 30 September 2012   | 67,638                     | (1,125)   | 659   | 3,101                            | 226,748                      | 297,021  | 8,999                                      | 306,020                   |

## 1(d)(i) Statement of Changes in equity (Cont'd)

|   |          | raii vaiue |          |                |
|---|----------|------------|----------|----------------|
|   | Share    | adjustment | Revenue  | Total          |
|   | capital  | reserve    | reserve  | equity         |
|   | \$'000   | \$'000     | \$'000   | \$'000         |
| Company   |          |            |          |                |
| D   |          |            |          |                |
| Balance at 1 April 2011, as previously            | 66,826   | (206)      | 97,351   | 162 071        |
| reported Effects of adopting Amendments to FRS 12 | - 00,820 | (200)      | 904      | 163,971<br>904 |
| Balance at 1 April 2011, as restated              | 66,826   | (206)      | 98,255   | 164,875        |
| Profit for the period                             | · ·      |            | 3,404    |                |
| Other comprehensive income                        | I        | -<br>(618) | 3,404    | 3,404<br>(618) |
| ·   |          | , ,        |          |                |
| Total comprehensive income for the period         | -        | (618)      | 3,404    | 2,786          |
| Balance at 30 June 2011                           | 66,826   | (824)      | 101,659  | 167,661        |
| Balance at 1 July 2011                            | 66,826   | (824)      | 101,659  | 167 661        |
| -   |          | . ,        |          | 167,661        |
| Profit for the period                             | -        | -          | 5,172    | 5,172          |
| Other comprehensive income                        |          | (206)      | -        | (206)          |
| Total comprehensive income for the period         | -        | (206)      | 5,172    | 4,966          |
| Issuance of new shares pursuant to scrip          |          |            |          |                |
| dividend scheme                                   | 812      | -          | -        | 812            |
| Dividends on ordinary shares                      | -        | -          | (11,717) | (11,717)       |
| Balance at 30 September 2011                      | 67,638   | (1,030)    | 95,114   | 161,722        |
|   |          |            |          |                |
| Balance at 1 April 2012, as previously            |          |            |          |                |
| reported  | 67,638   | -          | 114,524  | 182,162        |
| Effects of adopting Amendments to FRS12           | - 07.000 | -          | 947      | 947            |
| Balance at 1 April 2012, as restated              | 67,638   | -          | 115,471  | 183,109        |
| Profit for the period                             | -        | -          | 4,151    | 4,151          |
| Other comprehensive income                        |          | 41         | -        | 41             |
| Total comprehensive income for the period         | -        | 41         | 4,151    | 4,192          |
| Balance at 30 June 2012                           | 67,638   | 41         | 119,622  | 187,301        |
| Polomos et 4. July 2042                           | 67.000   | 4.4        | 110 000  | 407 204        |
| Balance at 1 July 2012                            | 67,638   | 41         | 119,622  | 187,301        |
| Profit for the period                             | -        | -          | 4,331    | 4,331          |
| Other comprehensive income                        |          | 618        | -        | 618            |
| Total comprehensive income for the period         | -        | 618        | 4,331    | 4,949          |
| Dividends on ordinary shares                      | -        | -          | (14,100) | (14,100)       |
| Balance at 30 September 2012                      | 67,638   | 659        | 109,853  | 178,150        |
|   |          |            |          |                |

Fair value

1(d)(ii) Details of any changes in the Company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

There has been no change in the number of issued shares in the capital of the Company since the end of the previous period reported on.

The Company does not have any outstanding share convertibles and treasury shares at the end of the period under review.

1(d)(iii)To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

| 30 Sep 12   | 31 Mar 12   |  |
|-------------|-------------|--|
| 235,003,960 | 235,003,960 |  |

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group has applied accounting policies and methods of computation in the financial statements for the current reporting period consistent with those of the audited financial statements for the year ended 31 March 2012, except as disclosed in paragraph 5 below.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and effect of, the change

The Group has adopted the revised and amendments to Financial Reporting Standards ("FRSs") and Interpretations of FRSs ("INT FRSs") which became effective 1 January 2012, including Amendment to FRS 12 *Deferred Tax: Recovery of Underlying Assets*. The adoption of these FRSs and INT FRSs do not have any significant impact on the financial statements of the Group except for the following:

# 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and effect of, the change (cont'd)

### Amendments to FRS 12 Deferred Tax: Recovery of Underlying Assets

The Amendments to FRS 12 apply to the measurement of deferred tax liabilities and assets arising from investment properties measured using the fair value model under FRS 40 Investment Property. For the purposes of measuring deferred tax, the Amendments introduce a rebuttable presumption that the carrying amount of an investment property measured at fair value will be recovered entirely through sale. The presumption can be rebutted if the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits over time, rather than through sale.

The Group previously provided for deferred tax liabilities for its investment properties on the basis that the carrying amount of the investment properties will be recovered through use. Upon adoption of the Amendments to FRS 12, there is a presumption that the carrying amount of an investment property measured at fair value will be recovered entirely through sale. Accordingly, there will be no deferred tax liability on investment properties located in certain countries as there is no capital gains tax in those countries.

This change in accounting policy has been applied retrospectively. Accordingly, the comparatives have been restated. However, there is no impact on the comparative consolidated income statement for 1H FY2012, as deferred taxes on investment properties were accounted only in 4Q FY2012. The effects on the comparatives arising from the adoption of the Amendments to FRS 12 are as follows:

| Consolidated income statement   |                                    | Group<br>Full year<br>2012<br>(restated)<br>S\$'000 |                                    |                                   |
|---|------------------------------------|---|------------------------------------|-----------------------------------|
| Decrease in taxation  |                                    | (43)  |                                    |                                   |
| Increase in profit for the year   |                                    | 43  |                                    |                                   |
| Increase in profit attributable to owners of Company Increase in earnings per share (cents) | of the                             | 43  |                                    |                                   |
| Basic and diluted   |                                    | 0.02  |                                    |                                   |
|   |                                    |   |                                    |                                   |
| Statements of financial position  | Group                              |   | Company                            |                                   |
|   | 31 Mar 12<br>(restated)<br>S\$'000 | 1 Apr 11<br>(restated)<br>S\$'000                   | 31 Mar 12<br>(restated)<br>S\$'000 | 1 Apr 11<br>(restated)<br>S\$'000 |
| Increase in deferred tax assets   | -                                  | 202   | -                                  | 202                               |
| Decrease in deferred tax liabilities Decrease in foreign currency                           | (1,524)                            | (1,280)   | (947)                              | (702)                             |
| translation reserve   | (25)                               | (25)  | -                                  | -                                 |
| Increase in asset revaluation reserve   | 500                                | 500   | -                                  | -                                 |
| Increase in revenue reserve   | 1,049                              | 1,007   | 947                                | 904                               |

- 6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends
  - **Second Quarter ended** Half Year ended 30 Sep 12 30 Sep 11 30 Sep 12 30 Sep 11 (a) Weighted average number of ordinary shares for calculation of basic and diluted earnings per share 234,441,317 235,003,960 235,003,960 234,386,813 4.55 4.27 8.25 8.22

Group

Company

(b) Basic and diluted earnings per share (cents)

EPS is calculated by dividing the Group's profits after tax and non-controlling interests with the weighted average number of ordinary shares during the period. The weighted average number of ordinary shares outstanding during the period is the number of ordinary shares outstanding at the beginning of the period, adjusted by the number of ordinary shares issued during the period multiplied by a time-weighting factor. The time-weighting factor is the number of days that the shares are outstanding as a proportion of the total number of days in the period.

There is no dilutive effect for EPS as the Company does not have any outstanding share convertibles as at 30 September 2012.

- 7. Net asset value (for the Company and Group) per ordinary share based on the total number of issued shares excluding treasury shares of the Company at the end of the
  - current financial period reported on; and (a)
  - (b) immediately preceding financial year

31 Mar 12 31 Mar 12 30 Sep 12 30 Sep 12 (restated) (restated) 235.003.960 235.003.960 235.003.960 235,003,960 Net asset value per ordinary share (in S\$) 1.26 1.25 0.76 0.78

Group

Number of issued shares

- 8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on

### 2Q FY2013 vs 2Q FY2012

Revenue for the guarter ended 30 September 2012 ("2Q FY2013") was 2% lower at \$140.4 million. Sales registered a quarter-on-quarter decline as consumer sentiment continues to be negatively impacted by global economic uncertainties.

Gross margins improved by 0.8 percentage point to 23.7%. Profit after tax was \$10.3 million, compared to \$10.9 million, due to higher rental and marketing expenses for the period.

#### 1H FY2013 vs 1H FY2012

For the 6 months ended 30 September 2012 ("1H FY2013"), revenue was \$275.8 million, 1% lower than 1H FY2012.

Gross margins were 23.0% compared to 22.0% in 1H FY2012. Profit after tax was flat at \$20.1 million (1H FY2012: \$20.1 million).

Inventory rose by \$43.4 million due to the expansion of The Hour Glass' retail network primarily financed by increased bank borrowings.

As at 30 September 2012, consolidated net assets were \$297.0 million or \$1.26 per ordinary share.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

The Group's performance for the period under review is in line with the statement in the results announcement for the period ended 30 June 2012.

10. A commentary at the date of announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months

Continued global economic uncertainty is expected to affect consumer sentiment and the demand for the hard luxury goods sector.

Barring any unforeseen circumstances, the Group is cautiously optimistic of its outlook for the remainder of the financial year.

### 11. Dividend

(a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on?

None.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None.

(c) Date Payable

Not applicable.

(d) Books Closure Date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

No dividend is declared or recommended in respect of the current financial period reported on.

13. If the Company has obtained a general mandate from shareholders for interested person transactions ("IPT mandate"), the aggregate value of such transactions as required under Rule 920 (1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company does not have an IPT mandate.

### 14. Statement Pursuant to Rule 705(5) of the Listing Manual

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited interim financial results of the Group and the Company (comprising the statements of financial position, statements of changes in equity, consolidated income statement, consolidated statement of comprehensive income, and consolidated statement of cash flow together with their accompanying notes) for the six months ended 30 September 2012 to be false or misleading in any material respect.

Signed by Dr Kenny Chan Swee Kheng and Mr Michael Tay Wee Jin on behalf of the Board of Directors.

BY ORDER OF THE BOARD

Christine Chan Company Secretary 8 November 2012

## THE HOUR GLASS

### Statement Pursuant to Rule 705(5) of the Listing Manual

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited interim financial results of the Group and the Company (comprising the statements of financial position, statements of changes in equity, consolidated income statement, consolidated statement of comprehensive income, and consolidated statement of cash flow together with their accompanying notes) for the six months ended 30 September 2012 to be false or misleading in any material respect.

On behalf of the Board of Directors

Michael Tay Wee Jin Executive Director

Kenny Chan Swee Kheng Group Managing Director

Singapore 08 November 2012