

# THE HOUR GLASS

(Incorporated in the Republic of Singapore)

(Company Registration No: 197901972D)

## The Hour Glass Group FY2023: Continuing Demand for Mechanical Watches

Unaudited Full Year Results	Group			
	31 Mar '23 \$'000		31 Mar '22 \$'000	Change %
For the Year ended:				
Revenue	1,122,941		1,033,404	9%
Profit Before Taxation	219,608		204,513	7%
Profit After Taxation	174,215		157,012	11%
Earnings per Share (cents)	25.91		22.34	16%

### Highlights of FY2023 Financial Performance

- Year-on-year revenue rises to \$1.12 billion, buoyed by robust interest in luxury mechanical watches amid supply side constraints
- Profit after taxation scales up to \$174.2 million
- Group's FY2023 gross margins at 33.6% (FY2022: 32.7%)
- Cash and bank balances at \$244.6 million

SINGAPORE, 25 May 2023: The Hour Glass, one of the world's leading specialist watch retailers with an established presence across 13 key cities in the Asia Pacific region, reported that Group revenue exceeded the \$1 billion mark for the second year running for the financial year ended 31 March 2023 ("FY2023").

### **FY2023 Results**

1. Group revenue for FY2023 amounted to \$1.12 billion, rising 9% from the year earlier with profit after taxation climbing 11% to \$174.2 million – a reflection of continuing demand in the specialty watch sector.

2. Gross margins improved to 33.6% for FY2023 from the 32.7% reported in FY2022. The Group's 52 boutiques operating across the 13 cities in the Asia Pacific delivered a good performance. During the financial year, there were higher operating expenses on account of increased salaries, rental expenses and marketing activities.

3. Mr Michael Tay, Group Managing Director of The Hour Glass Group, said: "The Group's performance reflected developments in the watch market during an extraordinary period. With economic activity and consumer behaviour now returning to pre-pandemic norms, a sense of balance and moderation appears to be returning to the high-end watch industry."

4. The Group's balance sheet remained strong with consolidated net assets of \$774.0 million with cash and bank balances at \$244.6 million. The lower cash and bank balances are mainly due to dividend payments, share buy backs and purchase of strategic retail properties.

### **Outlook**

5. Looking ahead, the global uncertainties and negative economic outlook is expected to dampen consumer sentiment. The Group expects to continue to be profitable in the next financial year.

6. The Board of Directors recommends a final dividend of 6 Singapore cents per share for FY2023 (Interim for FY2023: 2 cents per share).

## **About The Hour Glass**

At The Hour Glass, our mission is to advance watch culture. Known for our passion for designing uniquely immersive retail experiences and our team of highly knowledgeable watch specialists, we strive to become the primary port of call for all watch enthusiasts and collectors alike. We take immense pride in being the official retailer for a curated selection of specialty houses and artisanal watchmakers. Everyday across our combined network of 52 boutiques in the Asia Pacific region, we are poised to further your appreciation of watches and ready to guide you in your hunt for a superlative timekeeper.

### **For media inquiries, please contact:**

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ISSUED BY

**THE HOUR GLASS LIMITED**

25 May 2023